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Message Text

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INFO OCT-01 ARA-10 ISO-00 EB-05 RSC-01 /017 R

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COMM/BIC/OED/DEPD/RLPRITCHARD/JMILLER
ARA/NC - J. MAISTO
---------- 128431
R 192115Z APR 74
FM SECSTATE WASHDC
TO AMCONSUL MEDELLIN

UNCLAS STATE 080197

E.O. 11652:N/A
TAGS: BTRA, ETRD CO
SUBJECT: FOREIGN BUYER GROUP: MEDELLIN PUBLIC WORKS SECRETARY TRAVELING TO U.S. IN RELATION TO FOREIGN GOVERNMENT TENDER.

REF: MEDELLIN 0086, 0100, 0102, 0114

1. U.S. FIRMS ANXIOUS MEET PIEDRAHITA/DE LA ROCHE. AS SCHEDULE NOT SET, SUGGEST PIEDRAHITA CORRESPOND DIRECTLY WITH FIRMS TO MAKE ARRANGEMENTS.

2. FIRE EQUIPMENT. MACK TRUCK OF ALLENTOWN, PA., HAS ALREADY TAKEN ACTION ON TENDER AND EXPECTS PIEDRAHITA TO VISIT PLANT IN ALLENTOWN. MR. CARLOS DANTIL OF MACK GOING TO BOGOTA AND WILL CONTACT PIEDRAHITA. DANTIL'S PHONE 215-439-3545.

3. HEAVY EQUIPMENT. MR. LARRY LARKIN OF ALLIS CHALMERS VERY ANXIOUS MEET PIEDRAHITA. COULD MEET N.Y.C. OR MIAMI BUT PREFER TAKE THEM TO FACTORY IN SPRINGFIELD, ILLINOIS. ALLIS CHALMERS WILL PAY. CONTACT MR. LAWRENCE K. LARKIN, FIAT ALLIS CONSTRUCTION MACHINERY, INC., 1101 17TH ST. NW, SUITE 206, WASHINGTON, $:. 20036 PHONE 202-659-2500. J.I. CASE WANTS MEET PIEDRAHITA. CASE'S MAN IN BOGOTA, WALTER PETROVICH,
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WILL CONTACT PIEDRAHITA. U.S. CONTACT MR. LOUIS PITNEY,

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GENERAL SALES MANAGER, LATIN AMERICA , J.I. CASE
INTERNATIONAL DIV., 700 STATE ST., RACINE,
WISCONSIN 53404. PHONE 414-636-6839. CLARK EQUIPMENT VERY
INTERESTED. WANTS PIEDRAHITA VISIT FACTORY IN BENTON
HARBOR, MICH. CONTACT MR. E. J. BYRNES, CLARK EQUIPMENT,
299 PARK AVE, N.Y., N.Y. 10017. PHONE 212-371-8400. DEERE
AND CO. WANTS MEET PIEDRAHITA IN EITHER MOLINE, ILL. OR IN
WASHINGTON. CONTACT MR. W.H. LLOYD, DEERE AND CO., 910
17TH ST. NW, WASHINGTON, D.C. 20006. PHONE
202-296-4141. GALION CO. WANTS MEET PIEDRAHITA AT OFFICE
GALION, OHIO OR CAN MEET N.Y. OR MIAMI. CONTACT MR. JOHN POOL,
GALION MANUFACTURING CO., P.O. BOX 647, GALION, OHIO 44833.
PHONE 419-468-4321.

4. AMBULANCES. SUPERIOR COACH WANTS MEET PIEDRAHITA IN N.Y.,
MIAMI, OR PLANT IN LIMA, OHIO. CONTACT MR. BRENNEMAN, MR.
KETTLER, OR MR. RIBARES, SHELLER - GLOBE INTERNATIONAL CORP.,
1505 JEFFERSON AVE., TOLEDO, OHIO 43624. PHONE 419-255-8840.

5. VEHICLES. GM WANTS MEET PIEDRAHITA IN N.Y. C. CONTACT
MR. PARK SMITH, GENERAL MOTORS OVERSEAS OPERATIONS, 1660
L ST., NW, SUITE 501, WASHINGTON, D. :. 20036. PHONE 202-659-
5053. FORD MOTOR CO. WANTS MEET PIEDRAHITA IN N.Y.C. CONTACT
MR. JACK LASHER, FORD EXPORT CORP., 153 HALSEY ST., NEWARK,
N.J. 07102. PHONE 201-643-1900. AMERICAN MOTORS ALSO
INTERESTED MEETING PIEDRAHITA AND SENDING CABLE TO THEIR
DISTRIBUTOR IN COLOMBIA. U.S. CONTACT FOR AMER. MOTORS IS
MR. ROBERT GUTTIERREZ, ASST. DIV. SALES MANAGER, LATIN AM.,
AMERICAN MOTORS, 14250 PLYMOUTH ROAD, DETROIT, MICH. 48232.
PHONE 313-493-2147.

6. USDOC PROJECT OFFICER ASSIGNED PIEDRAHITA VISIT IS MR.
GEORGE RUFFNER, BIC/OFFICE OF EXPORT DEVELOPMENT,
ROOM 2322, U.S. DEPARTMENT OF COMMERCE, WASHINGTON, D.C.
20230. PHONE 202-967-3265. PLEASE NOTIFY RUFFNER NEW DATES OF
PIEDRAHITA VISIT AND OTHER DETAILS OF ITINERARY.
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Automatic Decaptioning: X
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Draft Date: 19 APR 1974
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TAGS: BTRA, ETRD, CO, US
To: MEDELLIN
Type: TE
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